

JACKET PROGRAM





# CLASSIC JACKET BETTER FIT

True-to-size jacket with an updated fit that makes you look even better. We made it easier to decorate with a more efficient inside zipper, and removed excess fabric to cut down on bulk while keeping in warmth.

#### **OLD FIT**



Bulky with excess fabric at waist.

#### **NEW FIT**



Streamlined fit without excess length in arms or waist.

# BUILD IT. DESIGN IT. ORDER IT.

WIDEST VARIETY OF IN-STOCK COLORS, STYLES AND SIZES, INCLUDING TALLS THAT SHIP SAME DAY



## **TOOLS TO HELP YOU SELL**

DURABLE VINYL, CLASSIC LEATHER, AND SOFT WOOL SWATCH RINGS



## **CUSTOM ACCESSORIES**





WOOL CUSTOM ORDER: BLANKET

Rounded corners bound with contrasting wool felt

See our spectrum of 37 colors to select the wool blanket

60" x 72"

60" x 84"

223942

223944

Melton wool

color of your choice

#### **WOOL SIZING**







#### Adult • Full cut through body and sleeves · Hits below natural waist



#### Ladies' Fit

- · Modified version of the Ladies' Original Fit but without the extra bulk through the body
- · Comfortable, relaxed fit through sleeves and body
- · Longer body, hits below natural waist



#### Youth Traditional/ Classic Fit

- · Youth-sized version of the Adult
- · Generous, full cut through body and sleeves Hits below natural waist



#### Juniors' Fit

- · Modified version of Ladies' Updated Fit but slimmer. streamlined fit through body and sleeves
- · Shorter body, hits at natural waist

## **COLOR OPTIONS**



#### **STOCK JACKET PRICING**

### WOOL COLLECTION IN STOCK STYLES

Style	Description		Dealer
224181	AWARD WOOL JACKET	XS - 2XL 3XL	\$92.55 \$102.55
224182	LETTERMAN WOOL JACKET	XS - 2XL 3XL	\$97.20 \$107.20
224183	VARSITY WOOL JACKET	XS - 2XL 3XL 4XL 5XL	\$134.00 \$144.00 \$154.00 \$164.00
224683	VARSITY TALL WOOL JACKET	L - 2XL 3XL 4XL 5XL	\$139.00 \$149.00 \$159.00 \$169.00

WOOL JACKET PRICES SUBJECT TO CHANGE.

#### **CUSTOM PRICING**

#### **WOOL COLLECTION CUSTOM ORDER**

Style	Description	Size	Dealer
223942	WOOL CUSTOM BLANKET	60" x 72"	\$61.00
223944	WOOL CUSTOM BLANKET	60" x 84"	\$65.00

#### **ADULT JACKETS** (No Minimums)

Style	Sleeve Fabric	Sleeve Type	Nylon Lining Net Price	Quilted Lining Net Price
225100	Wool	Set-in	\$98.50	\$103.00
*225100U	Wool	Set-in	\$98.50	\$103.00
225101	Leather	Set-in	\$136.00	\$140.50
*225101U	Leather	Set-in	\$136.00	\$140.50
225102	Vinyl	Set-in Set-in	\$94.60	\$99.10
*225102U	Vinyl	Set-in	\$94.60	\$99.10
225106	Leather	Set-in/Three Piece Hood	\$150.00	\$154.50
225110	Wool	Raglan	\$98.00	\$102.50
225111	Leather	Raglan	\$142.50	\$147.00
*225111U	Leather	Raglan	\$142.50	\$147.00
225112	Vinyl	Raglan	\$95.65	\$100.15
225150	Wool	Set-in/Contrasting Partial Overlay	\$110.00	\$114.50
225160	Wool	Set-in/Single Partial Insert	\$107.00	\$111.50
225161	Wool	Set-in/Double Partial Insert	\$111.50	\$116.00
225162	Wool	Set-in/Triple Partial Insert	\$113.00	\$117.50

<sup>\*</sup>U-shaped zipper

#### **CUSTOM PRICING**

#### **WOOL COLLECTION CUSTOM ORDER**

#### YOUTH JACKETS (No Minimums)

Style	Sleeve Fabric	Sleeve Type	Nylon Lining Net Price	Quilted Lining Net Price
225500	Wool	Set-in	\$91.50	\$96.00
225501	Leather	Set-in	\$131.00	\$135.50
225502	Vinyl	Set-in	\$88.95	\$93.45
225510	Wool	Ragian	\$92.00	\$96.50
225511	Leather	Raglan	\$137.00	\$141.50
225512	Vinyl	Raglan	\$90.00	\$94.50

#### LADIES JACKETS (No Minimums)

Style	Sleeve Fabric	Sleeve Type	Nylon Lining Net Price	Quilted Lining Net Price
225300	Wool	Set-in	\$98.50	\$103.00
*225300U	Wool	Set-In	\$98.50	\$103.00
225301	Leather	Set-in	\$136.00	\$140.50
*225301U	Leather	Set-In	\$136.00	\$140.50
225302	Vinyl	Set-in	\$94.60	\$99.10
*225302U	Vinyl	Set-In	\$94.60	\$99.10
225310	Wool	Raglan	\$98.00	\$102.50
225311	Leather	Raglan	\$142.50	\$147.00
*225311U	Leather	Raglan	\$142.50	\$147.00
225312	Vinyl	Raglan	\$95.65	\$100.15

<sup>\*</sup>U-shaped zipper

#### **JUNIORS JACKETS** (No Minimums)

Style	Sleeve Fabric	Sleeve Type	Nylon Lining Net Price	Quilted Lining Net Price
225400	Wool	Set-in	\$98.75	\$103.25
225401	Leather	Set-in	\$136.00	\$140.50
225402	Vinyl	Set-in	\$94.60	\$99.10
225410	Wool	Raglan	\$98.00	\$102.50
225411	Leather	Raglan	\$142.00	\$146.50
225412	Vinyl	Raglan	\$95.65	\$100.15

NOTE: Prices shown on this page may be subject to qualifying early order discounts. To become a qualified wool dealer, call for program details, 1.800.237.6695. Whenever possible, please refer to a previous Augusta Sportswear Brands invoice or customer order number. Prices on custom and stock wool jackets 224183, 224181, 224182, 224683 are subject to change.

EXTRA SIZES (NOT INCLUDING PRICING FOR LENGTH ADJUSTMENT)			
Size	Wool & Wool/Vinyl Sleeves	Wool/Leather Sleeves	
2X	No charge	No charge	
3X	\$10.00	\$15.00	
4X	\$15.00	\$25.00	
5X	\$20.00	\$35.00	
6X	\$25.00	\$45.00	

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Whenever possible, please refer to a previous Augusta Sportswear Brands invoice or customer order number. Prices on custom and stock wool jackets 224183, 224181, 224182, 224683 are subject to change.

#### **CUSTOM WOOL STYLING OPTIONS - SPECIAL COLLARS AND HOODS**

Additional Cost (Wool Only) \* When hood reverses to White or Yellow, Canyon™ Fleece will be used; all other colors will be wool.



Shallow scallop self-material attached zipper hood-forming collar.....\$15.00



Deep scallop self-material attached zipper hood-forming collar ......\$15.00



Sailor collar .....\$12.00



#### **CUSTOM WOOL STYLING OPTIONAL COLLARS**



Stand-up knit collar......No charge



Wool Byron collar.....No charge



Leather Byron collar ...... \$14.00



Horizontal knit collar ..... \$14.00



Vertical knit collar ...... \$14.00



Leather collar, wool insert ...\$14.00



Wool collar, leather insert.... \$14.00



3-piece Byron collar ...... \$16.00

CUSTOM WOOL STYLING OPTIONS	
SLEEVES	
Contrasting color wool sleeves Leather sleeves instead of wool:	\$3.00
Set-in sleeve	
Raglan sleeve	
2 color leather sleeves	\$8.00
3 color leather sleeves	\$8.50
WOOL SHELL SIZING (WOOL, LEATHER OR VINYL SLEEVES)	
2" longer or shorter sleeve & body	
COLLARS	
All leather Byron collar or rounded Byron collar	\$10.00 \$16.00
Detachable zippered hood with stand-up knit collar	

INSERTS/CORDAGE/BRAID		
Cordage around inserts       \$7.         Cordage on pocket trim       \$2.         Braid down sides of hood/sailor collar       \$3.         Braid around sailor collar       \$4.		
QUILT LININGS		
Quilt lining/waist length (Black standard)	\$4.50	
LINING/CHEST POCKETS		
Patch with tab closure (approx. 6" x 8")	\$2.75	
Slash single welt	\$3.50	
Zippered double besom	\$3.75	
Brass zipper closure	\$2.00	

#### **DECORATION PRICING**

#### \*ADD 2 WEEKS FOR CUSTOM DECORATION

#### **WOOL COLLECTION CUSTOM ORDER**

CHEST-SIZE LETTERING: 1-12 pcs.		
1 line	\$4.00	
2-3 lines	\$6.00	
4 or more lines	\$8.00	
12 pieces or more (with same wording): See Embroidery Costs		

FELT LETTERS	FELT LETTERS & NUMBERS - 1 COLOR, PLAIN BLOCK			
SIZE	LETTERS	NUMBERS		
2"	\$1.90	\$1.90		
3"	\$2.00	\$2.00		
4"	-	\$2.10		
6"	-	\$2.35		
8"	-	\$2.85		
10"	-	\$3.40		

<sup>\*2</sup> Color, 2" Felt can be ordered with a 20 piece min - \$2.80

<sup>\*</sup> Prices are for single-digit numbers or letters sewn on or loose.

CHENILLE – MASCOTS, SPORT EMBLEMS AND SYMBOLS			
Size	Mascots	Sport Emblems	
4" - 5"	\$26.00	\$21.30	
6" - 8"	\$36.25	\$26.80	
9" – 10"	\$47.50	\$28.75	

<sup>\*</sup>No additional cost for embroidery inside of sports emblem.

CHENILLE – NUMBERS					
Size	1-Color Numbers (per set)*	<b>4 Digits</b> (Class of)			
2"	\$9.25	\$13.50			
3"	\$10.75	\$14.50			
4"	\$12.75	\$16.50			

<sup>\*</sup> Set equals two numbers; for single number, reduce cost by half.

CHENILLE LETTERS					
Size	Full Block or Plain Block 1-Color	2 Letter Monogram 1-Color			
2" – 3"	\$7.50	9			
4" - 5"	\$9.50	\$13.25			
6" - 7"	\$11.75	\$19.00			
8" - 9"	\$16.25	\$27.00			
10"	\$20.75	\$30.50			
11" – 12"	\$27.00	-			

<sup>\*\*2</sup> Letter Monogram, 1 Color, Not available in 2"

Full-Sized Lettering - Minimum 1 piece	
1" letters (max 15 letters per line*)	\$5.00 per line
2" letters (max 10 letters per line*)	\$6.00 per line
3" letters (max 8 letters per line*)	\$7.00 per line

EMBROIDERY					
			Run Size		
# of Stitches		37-144	145-500	501+	1,000+
Up to 7K stitches	\$6.00	\$5.00	\$4.00	\$5.00	email
7k to 15k stitches	\$7.00	\$6.00	\$5.00	\$6.00	email

TACKLE TWILL LETTERS & NUMBERS – PLAIN OR FULL BLOCK							
	LETT	ERS	NUM	BERS			
SIZE	1-Color	2-Color	1-Color	2-Color			
2"	\$1.95	\$2.90	\$1.95	\$2.90			
3"	\$2.05	\$3.00	\$2.05	\$3.00			
4"	\$2.20	\$3.20	\$2.20	\$3.20			
6"	-	-	\$2.40	\$3.65			
8"	_	-	\$2.90	\$4.40			
10"	-	-	\$3.45	\$5.25			

 $<sup>\</sup>ensuremath{^{\star}}$  Prices are for single-digit numbers or letters sewn on or loose.

CUSTOMER-SUPPLIED CHENILLE OR EMBLEM SEWN ON					
2" to 4"	\$3.00				
5" to 8"	\$3.25				
9" to 12"	\$3.50				
Swiss embroidery insert or bar sewn on chenille letter	\$1.90				
Script Chenille, Small, Individual Name - sleeve/chest	\$1.90				
Script Chenille, 1 color, Large - back/collar (w/ or w/out tail)	\$2.30				

CUSTOMER-SUPPLIED TACKLE TWILL & FELT SEWN ON	
Felt Nameplate Sewn On	\$2.00
1" - 4", 1 color tackle twill, felt or swiss embroidery letters (per letter)	\$1.70
1" - 6", 2 color tackle twill (per letter) (+0.60 per inch for larger letters)	\$2.90
Periods or Commas - 1 color	\$0.90
Periods or Commas - 2 color	\$1.90
Script Tackle Twill, 1 color, Large - back/collar (w/ or w/out tail)	\$2.30
Script Tackle Twill, 2 color, Large - back/collar (w/ or w/out tail)	\$5.90
Script Tackle Twill, 3 color, Large - back/collar (w/ or w/out tail)	\$8.90

SCRIPT CHENILLE PRICING							
		Withou	ıt Tail		With Tail (Letter	ing in Tail - No add	litional charge)
	2" Cap	3" Cap	4" Cap	5" Cap	3" Cap	4" Cap	5" Cap
2 Letters	\$6.75	\$7.50	\$8.25	\$9.25	\$19.00	\$19.75	\$20.75
3 Letters	\$8.75	\$9.25	\$10.75	\$12.75	\$20.75	\$22.25	\$24.25
4 Letters	\$11.00	\$11.50	\$14.25	\$17.00	\$23.00	\$25.75	\$28.50
5 Letters	\$13.25	\$14.00	\$17.75	\$21.25	\$25.50	\$29.25	\$32.75
6 Letters	\$15.25	\$16.00	\$21.25	\$25.50	\$27.50	\$32.75	\$37.00
7 Letters	\$17.50	\$18.75	\$24.75	\$29.75	\$30.25	\$36.25	\$41.25
8 Letters	\$19.75	\$21.25	\$28.50	\$34.00	\$32.75	\$40.00	\$45.50
9 Letters	\$21.75	\$24.00	\$32.00	\$38.25	\$35.50	\$43.50	\$49.75
10 Letters	\$24.00	\$26.50	\$35.50	\$42.50	\$38.00	\$47.00	\$54.00
11 Letters	\$27.00	\$29.25	-	-	\$40.75	_	-
12 Letters	\$29.25	\$31.75	-	-	\$43.25	-	-

TRADITIONAL & REVERSE APPLIQUE							
	12-23	24-48	49-144	145-500	500+		
0 to 7K stitches	\$10.00	\$9.50	\$9.00	\$8.50	-		
8 to 15K stitches	\$12.00	\$11.50	\$11.00	\$10.50	-		

<sup>\*</sup>Add \$0.50 per additional 1,000 stitches

<sup>\*</sup>Additional color \$2.00

ADDITIONAL SERVICES	
Chevrons & Single Bars	\$5.25
Stars - 3"	\$9.00
Inserts	\$2.75
Embroidered Letter/number inside chenille*	\$1.60
Remove customer's insert from chenille	\$1.90
Felt nameplate	\$6.00

<sup>\*</sup>Charge is per letter or number

<sup>\*2</sup> Color, 3" Felt can be ordered with a 10 piece min - \$3.10



Qualifying level is determined by your highest invoiced units in 2023. You can skip to a higher qualifying level by booking at the quantities listed in the table.

2024 PROGRAM							
Booked by:	3-5-24	5-3-24			Reorde	r	
Booking Level/ Previous Year Total	Window 1 Discount	Window 2 Discount	Terms	Delivery for blank custom jacket	Discount	Delivery for blank custom jacket	
200+ Pieces	30%	25%	30-Dec	Aug 2 or when ready	12%	3 weeks or less	
100+ Pieces	25%	20%	2-Dec	Aug 2 or when ready	10%	3 weeks or less	
50+ Pieces	12%	7%	4-Nov	Aug 2 or when ready	5%	4 weeks or less	
25 Pieces	9%	6%	4-Nov	Aug 2 or when ready	2%	4 weeks or less	

Non-qualified accounts are able to order with no service charge or minimum order quantity. Please allow 2 weeks for decoration.

Discounts only apply to jacket cost and does not apply to decoration.

#### ORDERING INFORMATION

- All discounts are a function of terms and invoices must be paid by due date to qualify for discounts.
- Prices are subject to change without notice. Next planned change is January 2025.
- No dating on orders shipped prior to May 1, 2024.
- Orders ship FOB Factory. Orders over \$200 ship free.
- On booking orders, customer can split the ship dates, however "at once" ship dates are not allowed.
- Terms do not apply for credit card orders



#### IF SUPPLYING CHENILLE FOR US TO APPLY TO YOUR JACKET, PLEASE INCLUDE THIS COMPLETED FORM WITH YOUR SHIPMENT.

- 1. Place your P.O. with Augusta Customer Service through our Jacket Builder or by emailing: sales@augustasportswear.com
- 2. Please fill out this form and place it inside the package containing your chenille.
- 3. Ship chenille to:

**Universal Lettering Company** ATTN: Augusta Mexico Chenille 1197 Grill Road, Unit B Van Wert, Ohio 45891

\*Denotes mandatory fields that must be filled out. Missing information in these fields may result in delay of your order.

Account / Order Information						
*Contact Name:	:				*Date:	
	Last	First				
Company Address:						
	Street Address				Unit #	
	City			State	ZIP Code	
*Phone:			*Email			
*Account Name:			*Account Number:		*P.O.:	
Order Numbe	A.W.					
Order Number	er:					
Comments:						

